## Financial Products Role Cards

## Give one brochure to each of the four departments: accounts, mortgages, loans, and credit cards. The bank employees will have to explain these financial products.



| Mortgages |  |
| :---: | :---: |
|  | Fixed rate mortgage <br> 6.9 \% annual interest rate on 15-year mortgage. <br> 7.4 \% annual interest rate on 25-year mortgage. <br> Rate is fixed. |
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|  | Penalty for paying off the mortgage early. |
|  | 5 year variable rate mortgage |
|  | 4.5\% annual interest rate on 4-year mortgage. |
| 田 | 4.9\% annual interest rate on 5-year mortgage. |
|  | Rate is variable. If interest rates go up then the interest rate on the mortgage goes up. |
|  | Can pay off mortgage early with no penalty. |



