

HOLIDAY RESORT

Objective: A role-play activity to improve fluency & negotiation skills

Materials: Role play cards & situation sheet

Procedure

1. Give each student the role-play situation sheet.
2. Each student now takes a role play card. It is important that there is at least one person representing the resort development company and one person representing the interests of the island.
3. The role play can begin, each student can choose to develop their character however they wish but they must stick to the general outline of their character. The students have to negotiate the best solution for everyone.

Workshop – Holiday Resort

The setting: a small inhabited island in the South Pacific with an unpronounceable name. There is a tropical reef, a lot of unspoiled beaches, vast rainforest with undiscovered plant species and many, many birds. There is also a very large, dormant volcano. The main industry is fishing and farming but the mayor of the only town on the island would like to boost the local economy.

The situation: There is a way to greatly boost the local economy but it means destroying much of the island's natural beauty to make way for an exclusive holiday resort. A resort development company wish to negotiate a deal with the islanders.

Title – Flash cards page 1

C.E.O of the resort development
company

You decide the name of company and explain the advantages and disadvantages of your proposal to develop the island. You want to rename the island – discuss with Mkt.Manager

Marketing Manager of resort
development company

Discuss with your boss and present your ideas for the type of tourist attractions and entertainment. You want to have trips to the volcano for thrillseekers.

The Environmentalist

*Explain the risk to the island's natural surroundings and make alternative suggestions to the resort developers'.
Try to compromise*

The Mayor

You want to increase the island's prospects and boost the economy as well as your own finances! Try to negotiate the best deal but bear in mind the wishes of the people.

A local fisherman

You want to safeguard your job. You want to know what benefits a resort will bring. You don't think anyone should go near the volcano, it's a superstition.

A local shopkeeper

You want to know the advantages and disadvantages. You want to know how it will affect your business. You're superstitious about the volcano – it shouldn't be disturbed.



A local farmer

You want to know what will happen to your land. What benefits will a resort bring me. You too are superstitious about the volcano – it shouldn't be disturbed.

A tourist

You have been backpacking. You're a tourist who hates to be surrounded by other tourists. You like unspoiled beaches and to have real travel experiences

The witch doctor

The volcano is an evil spirit and must not be disturbed. You have to convince the people that they are making a big mistake. The volcano doesn't like strangers on the island.

A student

You are convinced of the potential of the island. You think there could be more opportunities for school-leavers and to meet new people from other cultures.